



**ADYAWINSA**  
Telecommunication & Electrical



*The EPC Company in  
Telecommunication, Electrical  
& Construction that add more  
values to your business*



# COMPANY PROFILE 2023

Jl. Pegangsaan Dua Km. 2 no. 64, Kelapa Gading  
JAKARTA – INDONESIA 14250  
Phone : +62214603353,  
Fax : +62214615127  
email : rony@adyawinsa.com



ISO 45001:2018 | Certified  
ISO 9001:2015 | Certified





## VISION

To be the world class company to  
bless human and life (to be a blessing)

To enhance the quality of human life  
through sincere partnership,  
smart-hard work, perseverance and  
continuous improvement.

## MISSION

## CORPORATE VALUES

To give real contributions in building the nation

To have noble character as the way of work foundation for all employee

To work and to serve wholeheartedly are our commitments

To keep improving the employees prosperity

## BELIEVES

**The RIGHT people is our ASSETS**

*We do NOT believe that people are the assets of our company. Only the RIGHT people are. The recruitment process, remuneration structure, and our business goals are geared towards identifying the RIGHT people and reward as well as develop them.*

**We provide a healthy working environment**

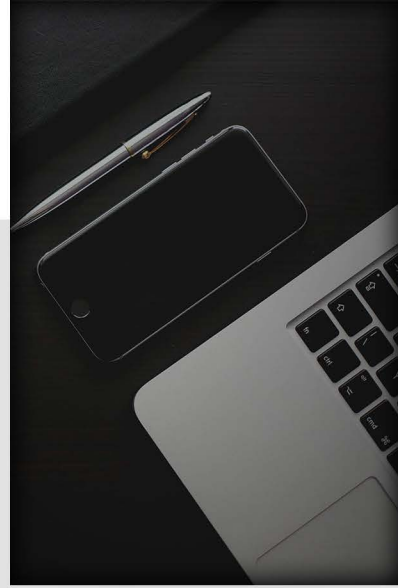
*Research has proven that satisfied employees perform better and deliver better customer service as compared with those unsatisfied ones. Based on this understanding, we create and maintain a healthy working environment that will also create and maintain employee satisfaction and motivation. Only an energetic team of professionals with the right positive attitude in a healthy working environment would be able to deliver our commitments.*

**We believe in teamwork**

*We believe that superteam will always supercedes superman. Teamwork is about serving something that is greater than someone's self.*

**We commit ourselves to provide the best quality solutions, products and services**

*The best quality is a combination of time, price and delivery. We believe that by providing our commitments on time, on scope and on budget, we will be able to gain Partner satisfaction, delight and loyalty.*



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# PT Adyawinsa Dinamika at a glance



PT. Adyawinsa Dinamika is the holding of a group of companies, providing mould, die, checking jig, fixtures, plastic injection, metal stamping, machining, welding, lamp housing manufacturing, electrical assembly, electrical product distributor, telecommunication infrastructure manufacturer, telecommunication product distributor and telecommunication services provider.

We work professionally in compliance to the world standard (ISO9001 & TS-16949 Certified) to ensure quality planning, quality process, quality product, quality delivery and quality services in one goal to meet or even go beyond customers expectations.

PT Adyawinsa Dinamika was established on December 4th, 1990. It is now supported by more than 4,000 employees, most of them are in the manufacturing and telecommunication services indus-

PT Adyawinsa Dinamika has five subsidiaries, i. e. :

1. PT Adyawinsa Telecommunication & Electrical (AT&E)
2. PT Adyawinsa Electrical and Power (AEP)  
*for luminaire industry (street lighting), Solar Panel, Inverter and Electronic ballast manufacturing.*
3. PT Adyawinsa Stamping Industries (ASI)  
*for automotive industry*
4. PT Adyawinsa Plastic Industries (API)  
*for plastic injection*

And 1 Joint Venture Companies :

1. PT Summit Adyawinsa Indonesia, a JV with Summit Auto Body Thailand

“  
We put Customers as our Partners to be able to deliver added values and competitive advantages through our products and services.

# PT Adyawinsa Telecommunication & Electrical in brief

With its rapid expansion, supported and trusted by Partners and Principals, in 2005 we achieved others milestones, i.e. appointed by **SPINNER Germany**, **ARGUS Australia**, **EUPEN Belgium** to become their distributor in Indonesia territory. We are now could offer an end to end solutions in RF materials supply and services (survey, implementation, testing and commissioning)

Also in the early year of 2005 we enter Site Acquisition, Civil, Mechanical and Electrical (SACME) business. Up to now we have supported **Telkomsel** (via **Siemens**), **NTS** (via **Huawei**), **Wireless Indonesia (WIN)**, **Excelcomindo Pratama and Indosat** (via **NOKIA**) in their SACME projects.

To strengthen our telecommunication division, in 2004 we decided to set up services business portfolio and our first project was supporting Indosat **Mega media (IM2)** in implementing their high speed wireless internet solutions using **Airspan technology**.

**PT Adyawinsa Telecommunication & Electrical (AT&E)** was started in 2003 as a division under **PT Adyawinsa Dinamika**. At first we manufactured public multi coins telephone and distributed CDMA fix wireless telephone. We were also appointed by **Ericsson Indonesia** and **Siemens Indonesia** to be their strategic supplier for manufacturing products.

**NOW**

**2007**

**2005**

**2004**

**2003**

We thank God that lately we could expand to General Construction business as well from building Technical Operation Center (TOC), Data Center Building works, Highways (Toll Road) etc.

For what God, through our Customers, has entrusted us and blessed us, we have a commitment to **never give up** improving ourselves, strengthening our foundations to be able to support more expansion, and with quality mindset in everything we do, we commit ourselves to go even beyond Customers' expectation.

In 2007, to strengthen and to give more focus on telecommunication and electrical industry we set up a new company, **PT. Adyawinsa Telecommunication & Electrical**, with all qualified resources from the prior telecommunication division of **PT. Adyawinsa Dinamika** and we also invested a new special manufacturing plant to cater the needs from our customers in telco industry.

We put our right persons as our assets, we trained them overseas technically (to Huawei training center in China and Malaysia, **Anritsu** in the Phillipines, **Comway** in Hongkong, etc) and as **SAFETY AS TOP PRIORITY POLICY**, we equipped our employees to be certified in Working At Height (WAH), Electricity and HSE.

As we have become end to end solutions provider, from Site Acquisition, Tower CME, Radio and BTS Equipment installation and testing, Optical Networks deployment, and Field Maintenance (operation) for **XL Axiata**, **HCPT**, **Indosat** and **Telkomsel**, we are confident that we will become the best and preferred partner to be with every customer.





# Adyawinsa Group Addresses

## HEAD QUARTER

PT ADYAWINSA TELECOMMUNICATION & ELECTRICAL

Jl. Pegangsaan Dua Km 2 No 64  
Kelapa Gading, Jakarta Utara  
Indonesia 14250  
Area : 11.000m2  
Phone : +62 21 4603353  
Fax : +62 21 4603355

## PLANT JABABEKA II

PT ADYAWINSA ELECTRICAL & POWER

Jl. Industri Selatan Blok LL 4-5  
Kawasan Industri Indocargo Mas  
Pasirsari, Cikarang, Bekasi, Indonesia 17550  
Area : 4.000m2  
Phone : +62 21 89841301  
Fax : +62 21 8936002

## PLANT JABABEKA I

PT ADYAWINSA TELECOMMUNICATION & ELECTRICAL

Jl. Jababeka IV, SFB, Blok V, No. 81a-b  
Kawasan Industri Jababeka, Cikarang  
Indonesia 17530  
Area : 3.428m2  
Phone : +62 21 8936001  
Fax : +62 21 8936002

## PLANT KARAWANG BARAT

PT SUMMIT ADYAWINSA INDONESIA

Jl. Pangkal Perjuangan Rt.05 Rw.15  
Kp. Babakan, Kel. Tanjung Mekar,  
Kab. Karawang Barat, Jawa Barat  
Area : 24.000m2  
Phone : +62 267 415815  
Fax : +62 267 415814

## PLANT KARAWANG TIMUR

PT ADYAWINSA STAMPING INDUSTRIES

Jl. Surotokunto, No. 109  
Karawang Timur, Jawa Barat 41313  
Area : 61.535m2  
Phone : +62 267 404555  
Fax : +62 267 404544

## PROJECT OFFICE & WAREHOUSE

BANDUNG

Jl. Terate No. 12, Kel. Samoja,  
Kec. Batununggal  
Kota Bandung, Jawa Barat 40273  
Phone : +62 22 7319528

## PROJECT OFFICE & WAREHOUSE

SURABAYA

Jl. Kertomenanggal II No. 5  
Kec. Gayungan  
Surabaya, Jawa Timur 60234

## PROJECT OFFICE & WAREHOUSE

SEMARANG

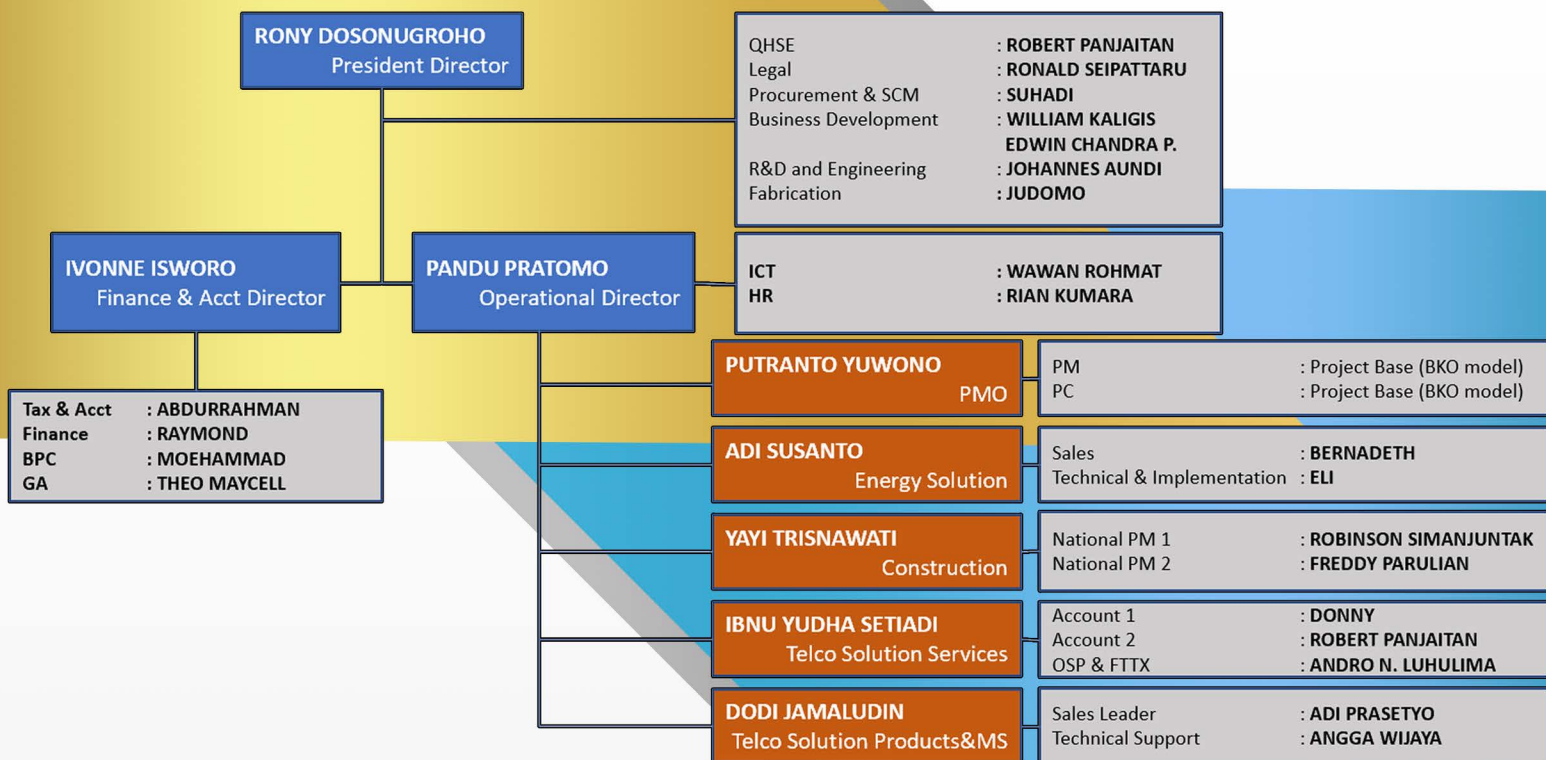
Jl. Suratmo No. 54A, Manyaran  
Semarang, Jawa Tengah  
Area : 700m2  
Phone : +62 24 8452846  
Fax : +62 24 8452849

## PROJECT OFFICE & WAREHOUSE

MAKASSAR

Jl. Bontolanra No. 11B  
Kec. Rappocini, Bantaeng  
Makassar 90222

# Organizational Structure



Effective 7 Nov 2022



# ISO 9001:2015 Certificate

## CERTIFICATE



### QUALITY MANAGEMENT SYSTEM - ISO 9001:2015

This is to certify that:

PT. ADYAWINSA TELECOMMUNICATION & ELECTRICAL  
Jalan Pegangsaan Dua KM. 2 No. 64 RT/RW.  
005/02 Kel. Pegangsaan Dua, Kec. Kelapa Gading,  
Jakarta Utara-Indonesia

Hold Certificate Number:

902116920027

and operates an Quality Management System which complies with the requirements of ISO 9001:2015 for the flowing scope:

**ENGINEERING, PROCUREMENT AND CONSTRUCTION FOR TELECOMMUNICATION  
AND ENERGY SOLUTIONS**

For and on behalf of AIS:

Jeane Christina Gaspersz, President Director

Original Registration Date: September 16, 2020  
Latest Revision Date: August 18, 2022

Effective Date: September 25, 2022  
Expire Date: September 25, 2023



This Certificate was issued electronically and remains of property of AIS and is bound by the condition of contract. An electronic certificate can be authenticated online. Printed copies can be validated at [www.albrasasert.co.id](http://www.albrasasert.co.id)

Information and Contact: Nagoya 2 CB2, Nomor 23, Metland Cibitung  
Telagamurni, Cikarang Barat, Kab. Bekasi Provinsi Jawa Barat 17520.  
Telp: (021) 89523455, E-mail: [admin@albrasasert.co.id](mailto:admin@albrasasert.co.id),  
Website: [www.albrasasert.co.id](http://www.albrasasert.co.id)



# ISO 45001:2018 Certificate

## CERTIFICATE



### OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEM - ISO 45001:2018

This is to certify that:

PT. ADYAWINSA TELECOMMUNICATION & ELECTRICAL  
Jalan Pegangsaan Dua KM. 2 No. 64 RT/RW.  
005/02 Kel. Pegangsaan Dua, Kec. Kelapa Gading,  
Jakarta Utara-Indonesia

Hold Certificate Number:

452118920028

and operates an Occupational Health And Safety Management System which complies with the requirements of ISO 45001:2018 for the flowing scope:

**ENGINEERING, PROCUREMENT AND CONSTRUCTION FOR TELECOMMUNICATION  
AND ENERGY SOLUTIONS**

For and on behalf of AIS:

Jeane Christina Gaspersz, President Director

Original Registration Date: September 29, 2021  
Latest Revision Date: August 20, 2022

Effective Date: September 29, 2022  
Expire Date: September 29, 2023



This Certificate was issued electronically and remains of property of AIS and is bound by the condition of contract. An electronic certificate can be authenticated online. Printed copies can be validated at [www.albrasasert.co.id](http://www.albrasasert.co.id)

Information and Contact: Nagoya 2 CB2, Nomor 23, Metland Cibitung  
Telagamurni, Cikarang Barat, Kab. Bekasi Provinsi Jawa Barat 17520.  
Telp: (021) 89523455, E-mail: [admin@albrasasert.co.id](mailto:admin@albrasasert.co.id),  
Website: [www.albrasasert.co.id](http://www.albrasasert.co.id)





# CSMS HIGH RISK Pertamina



Jakarta, September 2019  
No. /I02100/2019-S0

Perihal : **Surat Keterangan Lulus Penilaian Kualifikasi CSMS**

Yang terhormat,  
**PT. ADYAWINSA TELECOMMUNICATION & ELECTRICAL**  
JL.PEGANGSAAN DUA KM.2 NO.64 RT.005/002 PEGANGSAAN DUA, KELAPA GADING  
JAKARTA UTARA

Setelah dilakukan *assessment* Penilaian Kualifikasi *Contractors Safety Management System* (CSMS) yang dilaksanakan pada tanggal 2 September 2019 oleh Tim Assessment CSMS HSSE Kantor Pusat Pertamina kepada **PT. ADYAWINSA TELECOMMUNICATION & ELECTRICAL (128954)**, dengan ini disampaikan penilaian hasil *assessment* sebagai berikut:

No	Item	Nilai
1	Komitmen Manajemen	28
2	Pembinaan	17
3	Prosedur	16
4	Peralatan	10
5	Identifikasi dan Pengelolaan Bahaya	4
6	Lain- lain	3
<b>Total Nilai</b>		<b>78</b>

Risk Category: **High Risk.**

Surat keterangan CSMS ini berlaku sampai dengan tanggal **1 September 2021 \***).

Direktorat Manajemen Aset  
Sr Manager Procurement Shared Services,

**Samsul Munir H**  
\*

1. Apabila Surat Keterangan CSMS telah habis masa berlakunya maka PT Pertamina akan melakukan kembali verifikasi dokumen dan *assessment* Prakuualifikasi.
2. Apabila dikemudian hari ditemukan ketidaksesuaian yang dilakukan oleh Kontraktor, maka PT Pertamina dapat mencabut Surat Keterangan Lulus Prakuualifikasi CSMS kontraktor ini.

SU – 008 /2006

# CIQS 2000:2018 Certificate





# PRODUCTS AND SERVICES

## A. Manufacturing

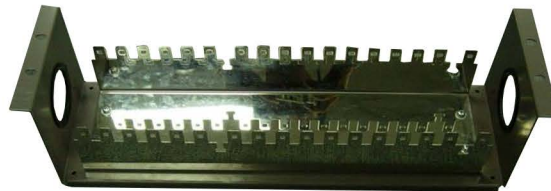
a. Mounting bracket for microwave radio antenna, BTS antenna, etc. fabrication



b. Feeder cable clamp (1/4" , 7/8" , 1 1/4" , 1 5/8" etc.) fabrication



c. DDF / MDF Support & Frame for 19" rack fabrication



d. AC/DC Distribution Panel fabrication





e. Pertashop for Pertamina





## B. BTS Site Acquisition Civil Mechanical Electrical (SACME) Works

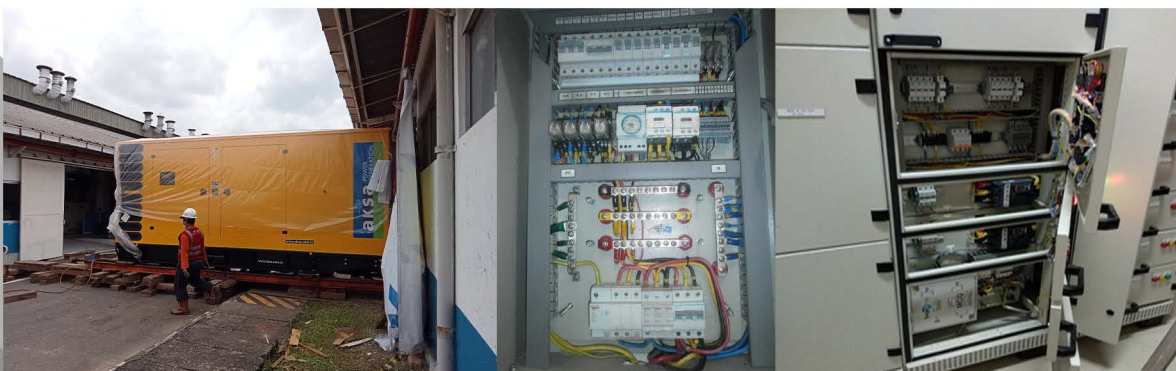
- i. Survey (Site feasibility, soil test, etc)
- ii. Site Acquisition (Site Hunting, and providing all necessary permits)
- iii. Tower foundation and erection works



- iv. Shelter implementation



- v. Mechanical and Electrical works





## Project Documentation

### USO BAKTI (KOMINFO)







## Project Documentation

USO BAKTI (KOMINFO)



Setting out of tower foundation



PV support installation



Battery rack installation



Tower erection





## C. System Integration (SI) Services

### a. Survey

- i. microwave radio path loss survey, BTS survey
- ii. RF interference scanning,
- iii. topographical map study,
- iv. site feasibility and readiness,
- v. survey indoor/outdoor for GSM/CDMA repeater, etc.

### b. Implementation and Testing

- i. microwave radio system,
- ii. BTS GSM 2G/3G, CDMA,
- iii. Fix network (xDSL, optical system, dwdm, GPON, etc)

### c. Optimisation

- i. Drive testing
- ii. Benchmarking

We use quality test-measurements instruments such as Tektronix BTS Tester, Acterna BER Tester, Acterna Optical Power Meter, Anritsu Site Master, Bird Power Meter, Passive Intermodulation (PIM) tester, etc.



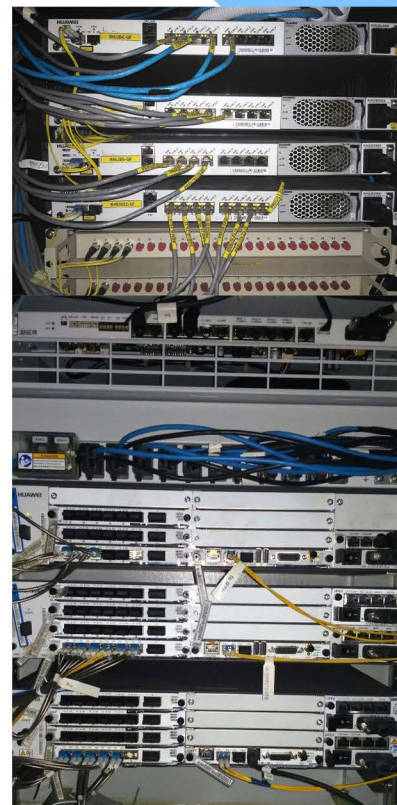
## D. OSP (Outside Plant) & FTTH (Fiber To The Home)

We have done more than 800 km OSP works in java island and outer java island with various method of cable laying, either open trenching, manual drilling (rojok), or over head cable.

We have succeeded in delivering more than 64.000 home pass for FTTH project in Jakarta and its surrounding, Central Java and North Sumatra.

We have successfully delivered the RESTORATION project for XL Axiata (Napoleon, Forest) which was the most difficult project dealing with live system, tracing the old existing fiber optic cables that had been buried under the main road, cut over which has to be done within very short service window, etc.

With our team experiences, in preparing the permit, project management and tools & measurements equipment support, we are able to deliver more capacity to meet the expectation of customer within short lead time of target.





Internet business keep growing robust and move up significantly.

**Adyawinsa Telecommunication & Electrical**, has become an ISP business partner through its contribution to building the FTTX infrastructure for the past couple years. During year 2022, we have supported **Icon Plus**, in building internet networks in Central Java, East Java, Jakarta, Tangerang and Banten, with a total of 125,178 Homepass. In year 2023, we are still in progress to completing our target in provide 154,989 Homepass. And another thousands Homepass as well from other customers.

Through a competent and experienced team, we provide Turn Key Project services from the survey and design process (develop KMZ), conducting Design Review Meetings with customers, building OLT foundations and its electrical component installation, pulling optical cables, connecting cables to OLT, ODP, ODF devices while always paying attention to work safety, which always starts with a short briefing and praying before starting work as a series of our work standards.





## E. Manage Services (Field Maintenance)

Based on hands on experience in managing daily round the clock (24x7x365) operations , our company started to set up field maintenance team to support cellular operators to manage their network in 2009. Started with NTS (Axis) network in East Java, Bali and Nusa Tenggara, we are now also supporting HCPT (Three) network and XL Axiata network in the heart of Indonesia's most vital business center, JAKARTA.

Total sites (including BSC, HUB and end sites BTS) of more than 8,000 sites are well manage by our certified team (Working At Height and Electrical). Now we are heading to online based reporting so the operators can directly monitor the progress of both the Preventive Maintenance and Corrective Maintenance.

We have equipped more than 300 teams with more than 100 clusters with standard quality, safety and trouble shooting capability, also with portable genset, cars, site masters, etc. to ensure quality maintenance.



Our full Maintenance Contract Team (FMC) for Telkomsel, Handling more than 1000 sites in Makassar & Gowa, Sulawesi



## Project Documentation

### Field Maintenance (TELKOMSEL)



## F. Telecommunication Products Distributor (AGENCY)

We provide the best solutions for our Partners in voice and data telecommunication, wired and wireless systems network by combining the best solution from the highest caliber telecommunication system provider and products manufacturers.

With engineers competency and field experiences for years, we can give Partners a total solution from end to end, and helping Partners to focus on its core business.

### COMWAY

**COMWAY** is the FUSION SPLICER MACHINE to answer for high quality (American Technology) with competitive price to cater the needs of high speed and minimum loss splicing machine technology. With wide range of products to fulfill the needs of back bone optical fiber roll out and maintenance or access side, Comway can become the solution for all range of requirements.

### Anritsu

**Anritsu** was founded in 1895, the year in which Marconi successfully demonstrated the world's first wireless telegraph. The development of Anritsu has traced the emergence of modern communications, and its history has run concurrent with the evolution of information and communication networks.

Anritsu business expansion has occurred chiefly in the information and communication field. The company's flagship measuring instrument business provides products and services indispensable to the development, manufacture and maintenance of a range of communication systems. In addition, Anritsu technologies have incorporated into a range of products in other fields, such as IP network equipment and inspection equipment for food and pharmaceutical products.

#### MOBILE/WIRELESS COMMUNICATIONS MEASURING INSTRUMENTS



Anritsu's mobile and wireless communications test solutions enable the development, production, installation, and maintenance of current and next-generation mobile/wireless technologies that meet the full range of 3GPP, 3GPP2, and IEEE standards.

- Base Station Analyzers
- Bluetooth and WLAN Testers
- Cable and Antenna Analyzers
- Channel Emulator/Fading Simulator
- Conformance Test Systems
- Handset One Box Testers
- Land Mobile Radio
- Passive Intermodulation Analyzers
- Shield Box/Chamber
- Signalling Testers (Base Station Simulators)



#### OPTICAL MEASURING INSTRUMENTS



Anritsu's test and measurement equipment for the optical communications industry maximize network performance by conducting critical measurements such as OTDR, chromatic dispersion, polarization mode dispersion, loss test set, and optical return loss.

- OTDRs
- Optical Loss Test Set/Light Source/Optical Power Meter
- Optical Spectrum Analyzers
- Video Inspection Probe
- Accessories

#### RF MICROWAVE MEASURING INSTRUMENTS



Anritsu offers a variety of solutions including power analyzers and power meters with thermal sensors, diodes sensors, and pulse sensors. These solutions enable fast and accurate measurements of RF power on CW, modulated, and pulsed signals to 110 GHz.

- Peripheral Equipment
- Power Meters
- Power Sensors

## G. Energy Solutions

### a. Generator Set Supply & Services

In cooperation with France Generator Manufacturer "BAUDOUIIN" and in certain cases if needed we can offer many qualified engine manufactures (Perkins, Cummins, Volvo, Mitsubishi, MTU etc), we offer various type of generator set, including the installation services and maintenance services when needed.

MOTEURS  
**Baudouin**



625kVA-1500kVA

From low power (5kVA) until high power (more than 1000 kVA) , 1 phase and 3 phase, Gasoline / Diesel / Gas Engine / Hydrogen, open / silent type even a very special design for Hazardous Area.

Modifying open type to silent type, modifying the canopy to give lower noise level, integrating with ATS/AMF, building Genset House, and other supporting facilities can be provided as total solution.

b. ATS/AMF Panel assembling



FG Wilson UK Diesel 20KVA  
P20P2 Silent

c. Fuel Storage Tank 200 ~ 20000 Liters



d. Civil Work, Protection Cage & Genset House





## H. Test & Measurement Equipment Rental

In long time relation and partnership with MICROLEASE (now become **ELECTRO RENT** AFTER ACQUISITION IN 2016), with over 40 years of experience and expertise in the field of test & measurement solutions, we proudly serve our partners with updated and advanced equipment to support projects in many areas of telecommunication project implementation, **ELECTRO RENT is the biggest test equipment rental company in the world**

We offer wide range of rental equipment from optical, datacomms, RF, Microwave and general purpose test & measurement equipment. Partner can choose equipment from brands such as Agilent, Anritsu, Advantest, R&S, JDSU, Tektronix, Fluke, etc. Flexibility of rental period from 1 week, 1 month or 1 year is available.

We can provide also several financial model e.g. Lease to Own, Second Hand / used equipment offer, etc.



## I. General Contractor (Civil Construction, ME Work & Interior)

Building a Technical Operation Center and Data Center from site acquisition, building construction, raised floor, power room, secured access and control (access control and CCTV), fire alarm system, indoor temperature and humidity control until interior design, had even been done by our company.

Below are several of our project foot prints :



2 Storey Generator Set House  
1250 kVA, 6 Unit  
Designed for Dynamic Load







Toll Road Structure Project  
Bengkulu - Taba Penanjung



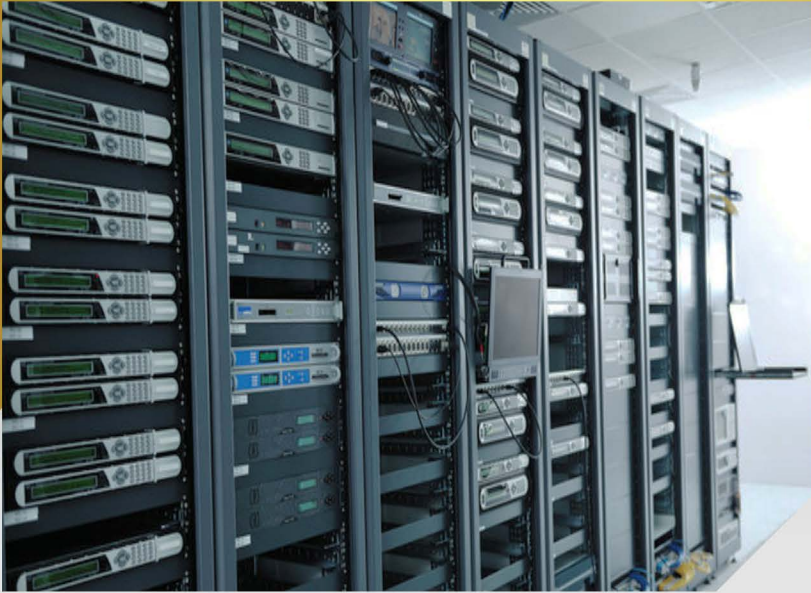




Trans Sumatera Toll Road  
Overpass & Underpass Structure  
Pekanbaru - Dumai (Section 4B)







Data Center Telkomsigma, BSD



Data Center Huawei, Jakarta



Data Center Pegadaian, Sentul



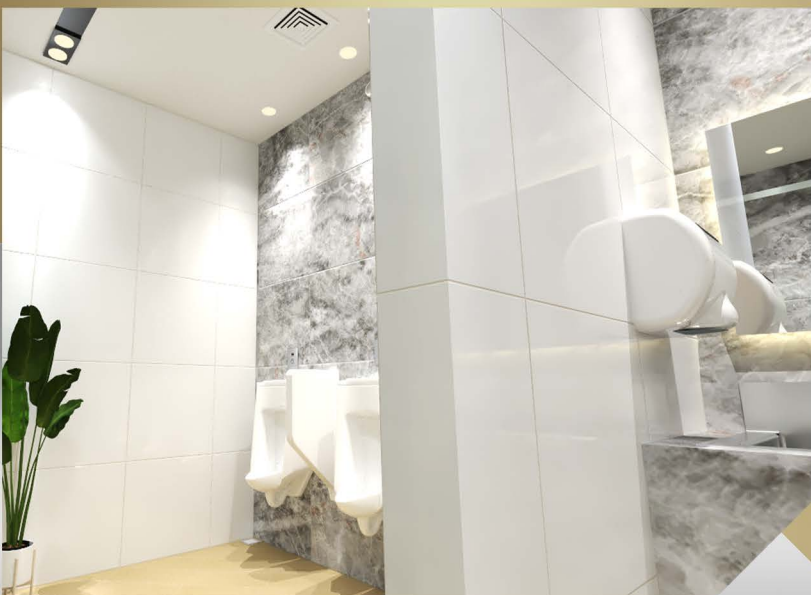
Interior Design Multimedia Room  
BNPB, Sentul







Restroom Renovation  
YKK Factory





Metal door installation



Power / Genset house



Raised floor work





Piping work

Air Con, Lighting, Cabling & CCTV

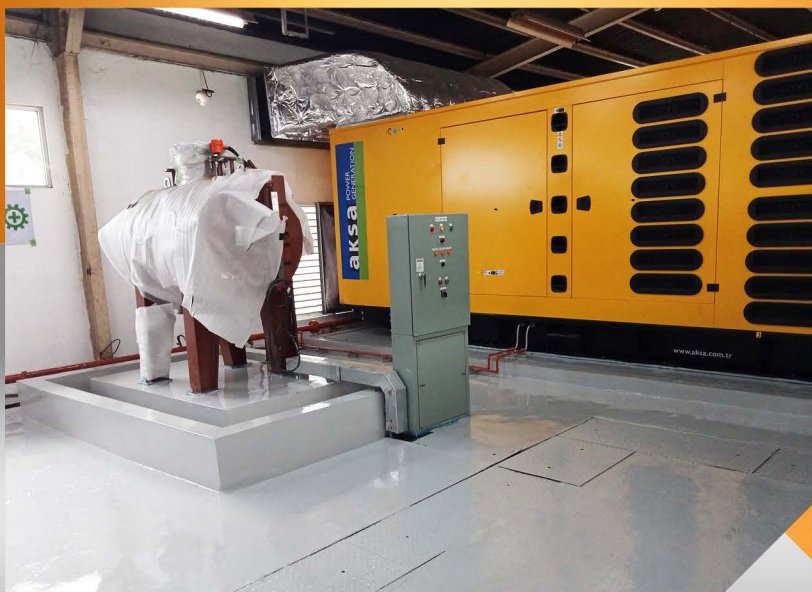


Fire Alarm & Suppression System



Rooftop : Outdoor PAC, AC Split, CCTV Camera & Bale Bengong as cover outdoor PAC

Generator Set Supply, Installation  
Testing & Commissioning



Diesel Engine Generator 600kVA  
Foundation





Briefing on QHSE, work planning and target

Pouring concrete for Precision Aircon (PAC) Outdoor unit foundation

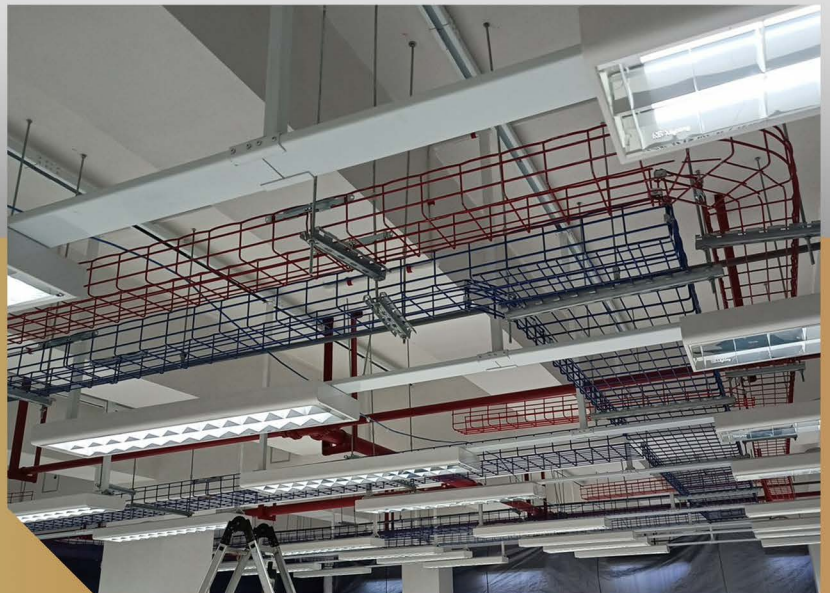


Epoxy Floor Coating



Lighting works

Cable tray installation



DC Main Distribution Panel  
Implementation





Utility Main Distribution Panel Implementation



Uninterruptible Power Supply (UPS) Implementation



Automatic Transfer Switch (ATS) Implementation



Change Over Switch (COS)  
Implementation

Precision Air Conditioner (PAC)  
Implementation



DC Main Distribution Panel  
Implementation





Rectifier Installation



Battery & Racks Installation



AC PDB Installation



SDP Lighting installation



SDP PAC Installation



Outdoor Condensor Installation

## J. Security System Solution

With more than 3 years experience in providing security solutions to multinational companies and telco industries, we proudly bring a quality products and services for.

### 1. Barrier Gate

- Public Building Parking Gate
- Private Building Parking Gate
- Enforcement Law Road Barrier
- Long Range Parking Gate

### 2. Pedestrian Gate

- Full Height Turnstile
- Medium Height Turnstile
- Flap Barrier
- Swing Barrier

### 3. VMS (Visitor Management System)

#### 4. Access Control

- Lift Controller (Reserved & Executive Lift)
- Door Access (Card, Finger Print, Face Detection, Emergency / Automatic Door)
- Hotel Lock
- Data Center Access Lock
- Residential Access Lock
- Locker Access System

### 5. Fire Alarm System

### 6. Intrusion System

### 7. Guard Patrol System

### 8. CCTV

- Digital Camera
- IP Camera (People or car counting)

### 9. RFID Management

- Library System
- Inventory System
- Tracking System
- Human & Temperature System
- Long Range RFID System

### 10. Command Centre

### 11. PABX & Tele/Video Conference System

### 12. Maintenance Services

- Services on Call
- Services on Agreement



## PARTNERS

We do not see and put our Customers just as customers. Rather we see and put them as Partners that we could add something more valuable to their business in the very tough market competition and they trust us in taking care one or more of their business processes.

PT. Adyawinsa Telecommunication & Electrical has direct and indirect Partners such as :

1. PT HUAWEI TECH INVESTMENT,
2. PT ERICSSON INDONESIA,
3. PT NOKIA SIEMENS NETWORK (NSN),
4. PT PT. TELKOMSEL,
5. PT INDOSAT Tbk.,
6. PT EXCELCOMINDO PRATAMA (now PT XL Axiata)
7. PT TELKOM AKSES,
8. PT TELKOM SIGMA,
9. PT TELKOM INFRASTRUKTUR,
10. PT HCPT (now PT H3I)
11. PT SMART TELECOM
12. PT INTI
13. PT SEI (subsidiary of PT LEN)
14. PT IBS
15. PT MAC Sarana Jaya (now CENTRATAMA),
16. PT DAYA MITRA TELEKOMUNIKASI (MITRATEL)
17. PT HUTAMA KARYA INFRASTRUKTUR (HKI)
18. PT WIJAYA KARYA
19. PT WASKITA KARYA
20. CONOCO PHILIPS
21. PT PERTAMINA
22. PT CITIC SERAM
23. PT CEMINDO
24. GEMALTO
25. MONSANTO
26. MCAFEE
27. AVAYA
28. EXXON MOBIL
29. KBR INDONESIA
30. HP INDONESIA
31. ARTIKULASI MANDIRI
32. BOEHRINGER
33. ISS SERVICES
34. AEROFOOD INDONESIA
35. ENVISION
36. Etc.

## PROJECTS EXPERIENCE

Our company is supported by professional engineers and teams that have experiences in many telecommunication projects as follow :

### TI (Telecommunication Implementation) Wireless Projects :

1. INDOSAT MEGA MEDIA (IM2) (2004-2005)  
Implementation and testing for Airspan WipLL with 12 BTS and 130 CPEs
2. INDONESIAN TOWER (Solusindo Kreasi Pratama) (2005)  
Modem and spectrum module installation and testing for Young Woo Repeater (22 sites in Lampung and Medan)
3. PT INDOSAT, GSM JAPAN WTW PICO Repeater, 60 units (2005) & 50 units (2006)
4. PT TELKOMSEL, for RF accessories (EUPEN feeder cable, SPINNER connectors, etc.) to be used in 111 RF Outdoor Repeater locations. (2006)
5. PT Sampoerna Telecommunication Indonesia (STI), for BTS, BSC, MSC implementation in Jakarta, Surabaya, Semarang, Bali, Yogyakarta, etc. (2006)
6. PT BAKRIE TELECOM, fabrication and installation of cable ladder, wiring system implementation, etc. (2006)
7. PT TELKOM, via Huawei, survey for BTS Telkom Flexi phase 2 DIVRE II total 264 sites (2007)
8. NTS, BTS and transmission installation and testing, West Java project value IDR 1,514,087,000.00 (2008)
9. Telkomsel Tinem, BTS and transmission installation and testing, East Java project value IDR 2,673,789,800.00 (2009)
10. Bakriatel, BTS swap project, Jakarta, project value IDR 2,796,079,000.00 (2009)
11. XL, 2G/3G, BTS and transmission installation and testing, Sumatra project value IDR 1,192,950,000.00 (2009)
12. Telkomsel Tinem, BTS and transmission installation and testing, Sumatra project value IDR 1,256,593,250.00 (2009)
13. NTS, BTS and transmission installation and testing, Bali Lombok-East Java-West java, 2009 project value IDR 7,296,454,528.00 (2009)
14. XL, 3G Swap, East Java, Project value IDR 1,532,663,000.00 (2010)
15. Telkomsel, project A, Jabodetabek, project value IDR 2,983,134,000.00 (2010)
16. Telkomsel, 2G swap, Central Java, project value IDR 1,779,945,200.00 (2010)
17. HCPT Turnkey IBC, 3G Colo and swap, 2G microwave, CE Board expansion, Jabodetabek, project value IDR 6,393,448,820.00 (2010)



18. HCPT, 2G microwave & BTS integration in BSC, West Java project value IDR 2,780,219,420.00 (2010)
19. Telkom, NG SDH Relocation OSN, project value IDR 1,128,327,802.80 (2010)
20. Telkomsel, Optical project, Bandung inner city and Solo Inner City project value IDR 3,217,225,000.00 (2010)
21. Telkomsel, project B, Jabodetabek, project value IDR 1,005,598,000.00 (2011)
22. HCPT, Insert GRFU, IP Migration, Batt test, West Java project value IDR 766,194,000.00 (2011)
23. PT Huawei Tech Investment, Indonesia HCPT Mega OSP Supply and Install new ACPBD in West Java and Central Java value IDR 1.120.000.000,00 (2012)
24. PT Huawei Tech Investment, Indonesia HCPT MEGA Last Mile Delivery Back Project in Jabodetabek & West Java, value IDR 717.126.000,00 (2013)
25. PT Huawei Tech Investment, Telkom MDU Project, Value IDR 1.647.210.830,00 (2017)
26. PT TELEKOMUNIKASI SELULAR, Pengadaan Retrofit dan Makronisasi Jabodetabek 1-Dec-2020 until 30-Nov-21, value IDR 6.799.960.300,00
27. PT Huawei Tech Investment Indonesia Y2014-Y2016 Mega 2.2 Frame Bidding value IDR 8.702.656.322,00 (2014)
28. 3 Years Contract with PT Huawei Tech Investment for all their Roll Out Projects 1st August 2021 - 31st July 2024, contract value IDR 101,130,596,779.10 (USD 7 Million)

### Tower (SACME) Projects :

1. INDONESIAN TOWER (Solusindo Kreasi Pratama), CME, 8 locations in Jakarta (2005)
2. PT TELKOMSEL, TINEM RO 2005 via SIEMENS, CME in Lampung (3 sites), West Sumatera (6 sites), South Sumatera (3 sites), Sulawesi (12 sites) (2005)
3. PT NATRINDO TELEPON SELULAR (NTS) via Huawei, Site Acquisition in West Java (20 sites) East Java (23 sites), CME WORKS, West & East Java, 35 sites, via Huawei project value IDR 8,301,177,516 (~USD 922,353) (2006)
4. PT Exelcomindo Pratama, Sitac, West Java, 6 sites, value IDR 495,000,000.00 (2007)
5. PT INDOSAT, Sitac, East Java, via NOKIA, 11 sites, value IDR 819,896,000 (2007)
6. PT INDOSAT, ISAT 3G project Makassar, CME works, total 52 sites, via Huawei project value IDR 1,862,928,880 (~USD 202,992) (2007)
7. PT Dian Swastatika Sentosa, West Java & East Java, Sitac (30 sites) value IDR 1,697,754,974.00 (~USD 188,640) & CME (51 sites), value IDR 9,086,202,346.00 (~USD 1 million) (2007-2008)
8. PT Dian Swastatika Sentosa, CME West Java & East Java, 3 sites project value IDR 1,325,325,709.00 (~USD 147,147) (2008)
9. NTS 2G/3G Turnkey Project (SACME Works), West Java & East Java amount IDR 19,000,000,000 (~USD 1,650,452) (2009)
10. Telkomsel Roll Out 2009, Central Java & East Java, CME works, amount IDR 8,700,000,000 (~USD 755,733) (2009)
11. HCPT CME Roll Out 2010 :
  - a. Jabodetabek : Sharing sites (TCO 32 sites, OCO 37 Sites)
  - b. West Java : Sharing Sites (TCO 3 sites, OCO 35 Sites)
  - c. Central Java : Sharing Sites (TCO 25 sites, OCO 86 sites), Self Built ( 25 Sites)
  - d. East Java : Sharing Sites (TCO 13 sites, OCO 25 sites), Self Built ( 12 Sites)
12. BAKTI (KOMINFO) USO, TOWER & POWER PROJECT DELIVERY :
  - a. Kepulauan Mentawai 7 sites, project value Rp. 1,600,000,000,- (2017)
  - b. Kepulauan Mentawai 7 sites, project value Rp. 1,700,000,000,- (2018)
  - c. South Halmahera (10 sites), Kepulauan Mentawai (5 sites), Nias (2 sites) with project value IDR 6,400,000,000,- (2019)
13. IBS Site Acquisition, IMB permit & CME delivery:
  - a. 69 sites in Jabodetabek, West Java & Central Java with value IDR 16.720.928.979,- (~USD 1,238,587) (2017)
  - b. 136 sites in Jabodetabek, West Java & Central Java with value IDR 30.677.852.614,- (~USD 2,165,444) (2018)
  - c. 169 sites in Jabodetabek, Central Java & South Sumatra with value IDR 37.554.499.117,- (~2,682,464) USD (2019)



14. BAKTI BTS 4G 2021-2022
  - a. Consortium LA SEI Huawei : 55 sites in Papua
  - b. Consortium TI FH : 15 sites in Sulawesi

### OSP, ISP & FTTH Projects :

1. PT BAKRIE TELECOM (via Huawei), Fiber Optic inbuilding implementation, Jkt (2005)
2. PT TELKOM, via Huawei, Telkom Speedy implementation (Fixed Network) for more than 100 sites indoor + outdoor in DIVRE II (2006)
3. PT TELKOM, via Huawei, MSOAN implementation, testing & commissioning in Cirebon, Rangkas, Tasik and Garut area (2006)
4. PT TELKOM, via Huawei, survey for MSOAN phase 2 in DIVRE IV total 35 sites (2007)
5. PT BAKRIE TELECOM, supply and installation of racks, OTB, FO cables splicing and testing services for TIE LINE Optic MSC Tanjung barat (2007)
6. Telkom Speedy Phase 2&3 Divre 2, Jakarta, 2008, project value IDR 4,382,976,810.04
7. Telkom Speedy phase 3 Divre 5, East Java, 2008, project value IDR 2,477,278,600.00
8. Telkom, Metro E package 3, East Java, 2008, project value IDR 1,148,598,000.00
9. Telkom MSAN Modernization, 2010, project value IDR 1,289,343,000.00
10. Telkom, MSAN, 2011, project value IDR 5,085,007,400.00
11. Telkom, OSP MSAN, 120 km in South Sulawesi SP #15 & SP #17, via Huawei, 2011
12. HCPT, OSP, 12 km in Depok, via Huawei, 2011
13. HCPT, OSP Yogya – Sleman – Magelang, 135 km, via Huawei, 2012-2013
14. MQM (IMI) FTTH, cepat.net, via Huawei in Depok, Cibubur and Bekasi Area for around 8,500 homepass (2013-2014), contract value IDR 24,620,636,454.00
15. IMI & Linknet FTTH, via Huawei in Pondok Indah, BSD and Central Java area for around 20,000 home pass (2014-2016) contract value IDR 45,541,421,309.00
16. HCPT, OSP Banjarnegara, 80km, via Huawei (2014)
17. MQM FTTH, cepat.net, via Fiber Home in Tangerang Area for around 2,000 home pass (2015)
18. HCPT, OSP Bali, 72 km, via Huawei (2015), contract value IDR 13,587,407,286.00
19. MQM (IMI) FTTH, via Huawei in Central Java, North Sumatera and BSD area for around 31,000 home pass (2016) contract value IDR 55,572,068,900.00
20. XL, OSP NAPOLEON (Restorasi) in Java island and sumatera, 340 km via Huawei Services (2016) contract value IDR 31,043,393,818.00



21. H3I, OSP, Cempaka Mas Area, DKI Jakarta, 21 km, via Huawei, 2016  
contract value IDR 6,346,570,850.00
22. XL, OSP Forest (restoration works), 80 km, Java island, via Huawei Services, 2017  
contract value IDR 10,079,225,434.00
23. IMI (MQM & IM2) , FTTX, 5000 HP, Java & Medan area, via Huawei, 2017
24. XL, OSP Forest (restoration works), 44 km, Java island, via Huawei Services, 2018-2019
25. XL, FTTH, 10.000 HP, Jabodetabek, via Huawei, 2018-2019
26. TIS, OSP, service only, 100KM, West Java, 2019-2020, value IDR 1,506,920,825.00
27. FASTEL (CMI GROUP), OSP, 38km, all scope excl. cable, Jakarta, 2020  
value IDR 5,178,250,000.00
28. IBS, fiberisasi, 195 km, Central Java, 2020-2021, value IDR 5,423,716,916.00
29. Freespective, OSP, 4 km with HDD, Arthatel SCBD, Jakarta, 2020  
value IDR 2,500,000,000.00
30. TELKOM, OSP, Lahat, Sumatera, 40.5 km, 2021-2022, value IDR 4,503,044,875.00
31. ICON+, FTTH TURNKEY, 155.000 HP, WJ, CJ, EJ region, 2021-2022, IDR 160,000,000,000.00
32. MYREP, FTTH, 12,000 HP, Bekasi, 2021-2022, value IDR 2,995,292,200.00

**Manage Service (MS) / First Line Maintenance (FLM) projects :**

1. INDOSAT, Maintenance contract for Ericsson MD110 in Daan Mogot, Jkt (2005-2006)
2. NTS Field Maintenance (Manage Service) for East Java – Balinusra (Mar 2009 – now) with total sites around 2000 sites
3. HCPT Field Maintenance (Manage Services) for Inner Jakarta, Central Java and East Java (Mar 2010 – 2014) with total sites around 5000 sites
4. HCPT Manage Service for Kalimantan, 587 sites, 2012 - 2015
5. HCPT Manage Service for Sulawesi, 391 sites, 2013 - 2015
6. CDC Manage Service for West Kalimantan, 22 sites, 2014
7. Permanent Genset Maintenance for Kalimantan and Sulawesi, 182 sites, 2014
8. MS HUAWEI SYNERGY H3I + XL for Central Java, Jakarta, Tangerang, Banten around 8500 sites, 2014 - 2019
9. Telkomsel Full Maintenance Contract (FMC) in part of West Java, West Jakarta and South Sulawesi (Makassar and Gowa), 1600 sites, 2017-now
10. BAKTI, USO Ministry of Information & Communication, ~50 sites in Mentawai, Nias & Halmahera , 2018 – now
11. Manage Service for Centrama Menara Indonesia (CMI) in Jakarta 2018 – 2020
12. Telkomsel FMC in Balikpapan & Sampit, 300 sites, 2020 - now



### Electrical & Generator projects are as follow :

1. PT Siemens (Augustus 28th, 2006), battery & charger Nicd Alkaline, USD 33.610,22
2. Aerowisata/ PT Angkasa (October 9th, 2006), Spare part for charger SCB 100,USD 1,618.4
3. PT Siemens (December 15th, 2006),fuse box 250A,USD 900
4. Koperasi Karyawan & Pensiun LEN (December 29th, 2006), N2XHX 1.83/3 (3.6) kV, 1 x 300sqmm Supreme Cable, USD 37,007.75
5. PT PRI Indonesia (February 19th, 2007), N2XHX 1.83/3 (3.6) kV, 1 x 300sqmm Supreme Cable, USD 253,026.5
6. PT Dian Graha ElektriKA (March 1st, 2007), 2 sets earth electrode c/w accessories and 1 lot lighting arrester c/w accessories, USD 17,582.76
7. PT Siemens (May 3rd, 2007),N2XHX 1.83/3 (3.6) kV, 1 x 300sqmm Supreme Cable USD 59,542.00
8. Generator Set supply 150 KVA, open type, installation, testing, for NTS TOC Semarang (2007)
9. Generator Set supply 400 KVA, open type, installation, testing, with Genset House and Fuel Tank, for NTS TOC Medan (2007)
10. Generator Set supply 400 KVA, silent type, installation, testing, with Fuel Tank for NTS Citra Graha Building, Jakarta (2008)
11. Generator Set supply 3 units (synchronized) of 630 KVA, silent type, installation, testing, with Fuel Tank, for NTS Menara Dea building, Jakarta (2009)
12. Generator Set supply 40 KVA, silent type, installation, testing, with Fuel Tank, for NTS site Central Java (2009)
13. Generator Set supply 5 units of 20 KVA, silent type, installation, testing, with Fuel Tank, for NTS in Central Java and West Java (2009)
14. TAC PERTAMINA EP – BWC MERUAP Pte Ltd, Supply 1 unit Genset 350KVA, 3 phase, Diesel Engine, Silent type (2010)
15. Aerofood ACS, Supply 1 unit Genset 12 KVA, 1 phase, Diesel Engine, Silent (2010)
16. Pertamina Cirebon, Supply Gas Engine Generator Set 2 x 500 KVA (2010)
17. Citic Seram Energy, Supply 2 units Genset 250kVA (2010)
18. PT Pertamina UBEP, Supply & Install Genset 1250 KVA (2011)
19. PT CONOCO PHILIPS Indonesia, Supply Genset 500 Kw OFFSHORE (2011)

20. Citic Seram Energy, Supply & Install Genset 250 KVA x 2 (2011)
21. PT Huawei Tech Investment, Supply & Install Genset 80 KVA (2011)
22. PT AXIS, Rental Genset 1000 KVA for 3 Month (2012)
23. PT AXIS, Service Existing Genset 2x250KVA & 2x1000KVA (2012)
24. PT CONOCO PHILIPS Indonesia, Supply Genset 300 KVA (2012)
25. PT Pertamina Cepu, Supply Genset 650 KVA (2012)
26. PT Moratelindo, Suppy Genset 2 x 800 kva (2012)
27. PT HCPT (H3I), Supply Genset from 12,5 KVA – 80 KVA, total 130 units (2012-2013)
28. PT Huawei project H3I Data Center Sentul panel syncrone 3 x 650 kva Genset (2016)
29. PT Telkomsel, Pengadaan Genset 20 KVA, 50 KVA & 100 KVA area Kalimantan (2016)  
Rp. 8.753.000.000,-
30. PT Telkomsel , Pengadaan & Instalasi Genset area Jawa Timur (2016), Rp. 4.212.000.000,-
31. PT Telkomsel, Pekerjaan Revitalisasi Genset area Sumatera (2017), Rp. 4.109.000.000,-
32. PT Telkomsel, Pengadaan Genset Program Strengthening 12,5 & 80 KVA  
area Jawa (2017), Rp. 5.406.000.000,-
33. PT Telkomsel, Pekerjaan Swap Engine Genset Region Kalimantan (2017),  
Rp. 2.540.000.000,-
34. PT Telkomsel, Pengadaan Genset Program Recovery Regional Sumbagteng (2017),  
Rp. 790.000.000,-
35. PT Telkomsel, Pengadaan Genset 12,5 kVA ICT Operation Regional Jawa Tengah dan Bali  
Nusra (2018), Rp. 1.693.760.000,-
36. PT Telkomsel, Pekerjaan Overhaul Genset regional PUMA (2018), Rp. 1.675.000.000,-
37. PT Telkomsel, Pekerjaan Maintenance Power & repair general overhaul genset  
Kalimantan (2018), Rp. 627.116.500,-
38. PT Telkomsel, Pekerjaan Pengadaan Genset 20 kVA & Panel ATS  
Regional Kalimantan (2018), Rp. 998.950.000,-
39. PT Telkomsel, Pekerjaan Pengadaan Genset 20 kVA (silent)  
support Program Recovery Palu (2019), Rp. 3.400.000.000



## SOLAR POWER PLANT PROJECTS (PLTS) :

1. Kementrian ESDM, Pembangunan Pembangkit Listrik Tenaga Surya (PLTS) Terpusat Provinsi Kalimantan Selatan, 01/SP/PF.III-12/PPKF/DJE/VIII/2013, 21 Agustus 2013 Kapasitas 15.000 Wp - 45.000 Wp, Nilai Kontrak Rp. 13,639,161,546,-
2. PT TELEKOMUNIKASI SELULAR, Pekerjaan Pengadaan Photovoltaic Generator Sistem Solarcell Dengan Battery, Regional Jabalpuma Tahun 2016 (Paket 2-5 site) HOC160546, 20 Juli 2016, Kapasitas 4200 Wp, Nilai Kontrak Rp. 2,442,000,000,-
3. PT TELEKOMUNIKASI SELULAR, Pekerjaan Pengadaan Photovoltaic Generator Sistem Solarcell Tanpa Battery, Regional Jabalpuma Tahun 2016 (Paket 2-18 Site) HOC160545, 20 Juli 2016, Kapasitas 10,000 Wp, Nilai Kontrak Rp. 8,661,000,000,-
4. PT DAYAMITRA TELEKOMUNIKASI, Pekerjaan Implementasi Infrastruktur Project Merah Putih Telkomsel 2016 - 2 Site, DMT.263/PM2/DKA-a1000000/XII/2016 4100043977, 29 Desember 2016, Kapasitas 4,000 Wp, Nilai Kontrak Rp. 836,898,334,-
5. PT DAYAMITRA TELEKOMUNIKASI, Pekerjaan Implementasi Infrastruktur Project Merah Putih Telkomsel 2016 - 21 Site, DMT.263/PM2/DKA-a1000000/XII/2016 4100044902, 16 Maret 2017, Kapasitas 4,000 Wp, Nilai Kontrak Rp. 8,787,432,503,-
6. PT DAYAMITRA TELEKOMUNIKASI, Pekerjaan Implementasi Infrastruktur Project Merah Putih Telkomsel 2016 - 9 Site, DMT.263/PM2/DKA-a1000000/XII/2016 4100051782, 6 September 2017, Kapasitas 4,000 Wp, Nilai Kontrak Rp. 3,675,669,164,-
7. PT TELEKOMUNIKASI SELULAR, Pekerjaan Pengadaan Pembangkit Listrik Tenaga Surya (Solarcell) untuk BTS Offgrid (Tanpa PLN) Remote, Area Kalimantan (22 Site) 2017 HOC170507, 15 Agustus 2017, Kapasitas 5000 Wp, 7950 Wp, & 10.000 Wp Nilai Kontrak, Rp. 7,885,000,000,-
8. PT TELEKOMUNIKASI SELULAR, Pekerjaan Pengadaan New Solarcell Regional Jawa Timur 2017 (2 Site), HOC171366, 05 Februari 2018 Kapasitas 10,000 Wp Nilai Kontrak Rp. 1,270,000,000,-
9. PT TELEKOMUNIKASI SELULAR, Pekerjaan Pengadaan Dan Perbaikan Photovoltaic Generator (Solarcell) PT Telkomsel 2019 Paket 2, HOC191299, 30 Desember 2019 Kapasitas 10,000 Wp, Nilai Kontrak Rp. 5,200,000,000,-
10. PT TELEKOMUNIKASI SELULAR, Pekerjaan Pengadaan Solarcell System Sejumlah 9 Site M100002424, 29 Desember 2021, Kapasitas 11,925 Wp, Nilai Kontrak Rp. 5,652,000,000,-
11. PT TELEKOMUNIKASI SELULAR, Pengadaan Solar Panel System 2 Lokasi, M100003548 16 Nopember 2021, Kapasitas 10,000 Wp, Nilai Kontrak Rp. 1,050,000,000,-
12. PT. FOKUS INDO LIGHTING, Pengadaan dan Pembangunan PLTS 17 Desa dari PT PLN (Persero) UIW Papua dan Papua Barat, 234,235,236,237,238,239,240,241,242, 243,244,245,246,247,248,249,250/ATE\_PLTS#FIL/31.V/2022, 31 Mei 2022 Kapasitas 10.000 Wp - 100.000 Wp, Nilai Kontrak Rp. 14,315,485,819,-

# APPENDIX A

## Awards & Appreciation Letters



2011 HUAWEI END TO END DELIVERY AWARD



2011 HUAWEI EXCELLENT PARTNER AWARD



2012 HUAWEI GOLD MEDAL GLOBAL AWARD



2012 BEST PARTNER REGIONAL AWARD



## Awards



2015 HUAWEI COLLABORATION & DEVELOPMENT PRIZE



2016 HUAWEI GOLD MEDAL PARTNER AWARD



2017 HUAWEI GOLD MEDAL SITE CIVIL WORKS AWARD



2018 OUTSTANDING QUALITY & DELIVERY PERFORMANCE AWARD

# Appreciation Letters



Ref. No.: HW/IND/CEG/090123/07

Jakarta, 23 January 2009

**PT. HUAWEI TECH INVESTMENT**  
BRI II Building, 20<sup>th</sup> Floor, Suite 2005  
Jl. Jend. Sudirman Kav 44-46  
Jakarta 10210 - Indonesia  
Tel: +62-21-5713188  
Fax: +62-21-5713178

Attn. Mr. Rony Dasonugroho  
**PT. ADYAWINSA DINAMIKA**  
Jl Jababeka IV, SFB. Blok V, No 81A-B  
Kawasan Industri Jababeka, Cikarang – Bekasi  
Jawa Barat - Indonesia 17530

**Subject:** Appreciation Letter to PT. Adyawinsa Dinamika effort in Huawei Project

Dear Sir/Madam,

We would like to express our appreciation and utmost gratitude to PT. Adyawinsa Dinamika for the performance shown in Huawei Project in Indonesia with the quick response, hard work and cooperative support.

We would like to thank you PT. Adyawinsa Dinamika team support for this achievement. Our best wishes to keep working together and do better for more achievement in the future.

Thank you again for your continuous support to our organization.

Yours Sincerely,

A circular stamp of PT. HUAWEI TECH INVESTMENT is placed over a handwritten signature. The signature appears to be "Xu Yunsong".

Mr. Xu Yunsong,  
Country Delivery Director  
PT. Huawei Tech Investment

CC: *Mr. Xia Shukang*, Country CEG Leader  
*Mr. Zhang Rong*, Country Business Delivery Manager

[www.huawei.com](http://www.huawei.com)

**PT. HUAWEI TECH INVESTMENT**  
BRI II Building, 20<sup>th</sup> Floor, Suite 2005  
Jl. Jend. Sudirman Kav. 44-46  
Jakarta 10210 - Indonesia  
Tel: +62-21-5713188  
Fax: +62-21-5713178



APPENDIX B  
**Legal Documents**

(Attached)

# Surat Izin Usaha Perdagangan

Logo of the Indonesian government is visible in the top left corner.

  
**KANTOR PELAYANAN TERPADU SATU PINTU  
KOTA ADMINISTRASI JAKARTA UTARA**

**SURAT IZIN USAHA PERDAGANGAN (SIUP) BESAR**  
Nomor : 844/24.1PB.1/31.72/-1.824.27/e/2016

1. Nama Perusahaan	:	PT. ADYAWINSA TELECOMMUNICATION & ELECTRICAL
2. Nama Penanggung Jawab / Jabatan	:	RONY DOSONU GROHO / DIREKTUR UTAMA
3. Alamat Perusahaan	:	JL. RAYA PEGANGSAAN DUA KM. 2 NO. 64 RT/RW 005/02, KEL. PEGANGSAAN DUA, KEC. KELAPA GADING, KOTA ADMINISTRASI JAKARTA UTARA
4. Nomor Telepon Perusahaan	:	0214603353
5. Nilai Kekayaan Bersih Perusahaan (Tidak Termasuk Nilai Tanah dan Bangunan)	:	Rp. 50.000.000.000,00
6. Kelembagaan	:	PENYALUR/ DISTRIBUTOR/ EXPOR IMPOR
7. Zonasi	:	I.1 SUB ZONA INDUSTRI (Sesuai)
8. Kegiatan Usaha (KBLI)	:	
4652 PERDAGANGAN BESAR PERLENGKAPAN ELEKTRONIK DAN TELEKOMUNIKASI DAN BAGIAN-BAGIANNYA	:	PERLENGKAPAN ELEKTRONIK DAN TELEKOMUNIKASI
4659 PERDAGANGAN BESAR MESIN, PERALATAN DAN PERLENGKAPAN LAINNYA	:	Perengkapan Elektronik dan Telekomunikasi dan Bagian-bagiannya, Alat Teknik/ Mekanikal/ Elektrikal/ Mesin Pembangkit Listrik dan Alat-alat Navigasi/ Surveillance Udara

SURAT IZIN USAHA PERDAGANGAN INI BERLAKU DI SELURUH WILAYAH REPUBLIK INDONESIA, SELAMA PERUSAHAAN MENJALANKAN USAHANYA SESUAI IZIN INI DAN WAJIB DIDAFTR ULANG SETIAP 5 (LIMA) TAHUN SEKALI, ATAU SESUAI MASA BERLAKU BAGI YANG TIDAK SESUAI PERDA RDTR.

SIUP ini diberikan dengan ketentuan :

1. Pemilik SIUP wajib menyampaikan laporan kegiatan usahanya setiap 6 (enam) bulan kepada Pejabat Penerbit SIUP.
2. SIUP akan dicabut apabila tidak mengikuti ketentuan/peraturan perizinan yang berlaku di bidang usaha perdagangan.

SIUP ini dilarang digunakan untuk melakukan :

- a. Kegiatan usaha perdagangan yang tidak sesuai dengan kelembagaan dan/atau kegiatan usaha, sebagaimana yang tercantum di dalam SIUP;
- b. Kegiatan usaha yang mengaku kegiatan perdagangan, untuk menghimpun dana dari masyarakat dengan menawarkan janji keuntungan yang tidak wajar (money game); atau
- c. Kegiatan usaha perdagangan lainnya (selain butir a dan b) yang telah diatur melalui ketentuan peraturan perundang-undangan tersendiri.

Dikeluarkan di	:	Jakarta
Pada tanggal	:	02 Agustus 2016
Daftar ulang/ Masa Berlaku tanggal	:	02 Agustus 2021

**KEPALA KANTOR  
PELAYANAN TERPADU SATU PINTU  
KOTA ADMINISTRASI JAKARTA UTARA**

R. Suryono  
5906171992081001



# Izin Usaha Jasa Konstruksi Nasional



UNIT PENGELOLA PENANAMAN MODAL DAN PELAYANAN TERPADU SATU PINTU

KOTA ADMINISTRASI JAKARTA UTARA

IZIN USAHA JASA KONSTRUKSI NASIONAL

NOMOR 50/C.31.7/31.72.06.1002.05.003.1.1/2/-1.785.56/e/2020

Berdasarkan Peraturan Menteri Pekerjaan Umum dan Perumahan Rakyat Nomor 08/PRT/M/2019

Tentang Pedoman Pelayanan Perizinan Usaha Jasa Konstruksi Nasional

Memberikan;

IZIN USAHA JASA KONSTRUKSI

KEGIATAN USAHA PELAKSANA KONSTRUKSI (KONTRAKTOR)

Nama Perusahaan : PT. ADYAWINSA TELECOMMUNICATION & ELECTRICAL  
Alamat Perusahaan : JL. RAYA PEGANGSAAN DUA KM. 2 NO. 64, RT 005 / RW 002, PEGANGSAAN DUA, KELAPA GADING, KOTA  
JAKARTA UTARA, DKI JAKARTA, KODEPOS 14250  
Nomor Telepon / Fax : 021-4603353 / 021-4603355  
Nama Penanggungjawab  
Perusahaan : RONY DOSONUGROHO  
Kekayaan Bersih (KB) : 120.262.886.000,00  
NPWP : 02.744.066.8-046.000  
Daftar Klasifikasi Bidang : Sebagaimana tertera pada bagian lampiran IUJK ini  
Berlaku sampai dengan : Selama Pelaku Usaha masih menjalankan usaha sesuai kegiatannya dan selama SBU masih berlaku.

Izin Usaha Jasa Konstruksi (IUJK) ini berlaku untuk melakukan KEGIATAN USAHA PELAKSANA KONSTRUKSI (KONTRAKTOR) di seluruh wilayah Republik Indonesia.



Dikeluarkan di : JAKARTA  
Pada tanggal : 28 Juli 2020

KEPALA UNIT PENGELOLA PENANAMAN MODAL  
DAN PELAYANAN TERPADU SATU PINTU  
KOTA ADMINISTRASI JAKARTA UTARA

LAMHOT TAMBUNAN  
NIP. 197301252000031005



Dokumen ini ditandatangani secara elektronik menggunakan sertifikat elektronik dari BSrE BSSN  
Scan QR Code yang Ada pada Izin Ini untuk Memeriksa Keaslian Data

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# Izin Usaha Jasa Konstruksi Nasional

DAFTAR KLASIFIKASI BIDANG/SUB BIDANG DAN LAYANAN/SUB LAYANAN  
 PT/CV/Fa/PD/Kop : PT. ADYAWINSA TELECOMMUNICATION & ELECTRICAL  
 NOMOR IUIK : 50/C.31.7/31.72.06.1002.05.003.L1/2-1.785.56/e/2020

No.	Klasifikasi Bidang Usaha	Sub Klasifikasi	Kode Sub Klasifikasi	Sub Kualifikasi
1	BANGUNAN GEDUNG	Jasa Pelaksana Untuk Konstruksi Bangunan Hunian Tunggal dan Koppel	BG001	M1
		Jasa Pelaksana Untuk Konstruksi Bangunan Komersial	BG004	M2
		Jasa Pelaksana Untuk Konstruksi Bangunan Gedung Lainnya	BG009	M1
2	BANGUNAN SIPIL	Jasa Pelaksana Untuk Konstruksi Jalan Raya (kecuali jalan layang), jalan, rel kereta api, dan landas pacu bandara	SI003	M2
3	INSTALASI MEKANIKAL DAN ELEKTRIKAL	Jasa Pelaksana Konstruksi Instalasi Pembangkit Tenaga Listrik Semua Daya	EL001	M2
		Jasa Pelaksana Instalasi Pembangkit Tenaga Listrik Energi Baru dan Terbarukan	EL003	M1
		Jasa Pelaksana Konstruksi Jaringan Distribusi Tenaga Listrik Tegangan Menengah	EL006	M1
		Jasa Pelaksana Instalasi Jaringan Distribusi Tenaga Listrik Tegangan Rendah	EL007	M1
		Jasa Pelaksana instalasi jaringan distribusi telekomunikasi dan/atau telepon	EL008	M2
		Jasa Pelaksana Instalasi Tenaga Listrik Gedung dan Pabrik	EL010	M1
		Jasa Pelaksana Konstruksi Instalasi Elektrikal lainnya	EL011	M1
4	INSTALASI MEKANIKAL DAN ELEKTRIKAL	Jasa Pelaksana Konstruksi Pemasangan Pipa Air (Plumbing) dalam bangunan dan Sahurannya	MX002	M1



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 Scan QR Code yang Ada pada Izin Ini untuk Memeriksa Keaslian Data

Hal 2 dari 2



# Izin Usaha Jasa Konstruksi



## PEMERINTAH REPUBLIK INDONESIA

### IZIN USAHA

#### (Izin Usaha Jasa Konstruksi)

Pemerintah Republik Indonesia c.q. Lembaga Pengelola dan Penyelenggara OSS berdasarkan ketentuan Pasal 32 ayat (1) Peraturan Pemerintah Nomor 24 Tahun 2018 tentang Pelayanan Perizinan Berusaha Terintegrasi Secara Elektronik, menerbitkan Izin Usaha berupa **Izin Usaha Jasa Konstruksi** kepada:

Nama Perusahaan : PT ADYAWINSA TELECOMMUNICATION & ELECTRICAL

Nomor Induk Berusaha : 9120204202965

Alamat Perusahaan : Jalan Raya Pegangsaan Dua Km. 2 Nomor 64, Rukun Tetangga 005, Rukun Warga 002, Kelurahan Pegangsaan Dua, Kecamatan Kelapa Gading, Kota Administrasi Jakarta Utara, Provinsi Daerah Khusus Ibukota Jakarta.

Nama KBLI : Lihat Lampiran KBLI

Kode KBLI : Lihat Lampiran KBLI

Lokasi Usaha

- Alamat : Jalan Pegangsaan Dua Km. 2 No. 64
- Desa/Kelurahan : Pegangsaan Dua
- Kecamatan : Kelapa Gading
- Kabupaten/Kota : Kota Adm. Jakarta Utara
- Provinsi : DKI Jakarta

Izin Usaha Jasa Konstruksi **TELAH berlaku efektif.**

Izin Usaha ini berlaku selama perusahaan melakukan kegiatan operasional sesuai ketentuan perundangan-undangan.

Dikeluarkan tanggal : 28 September 2018



*Dokumen ini dikeluarkan dari Sistem OSS atas dasar data dari pelaku usaha. Kebenaran dan keabsahan atas data yang ditampilkan dalam dokumen ini dan data yang tersimpan dalam Sistem OSS menjadi tanggung jawab pelaku usaha sepenuhnya.*

# Izin Usaha Jasa Konstruksi



## PEMERINTAH REPUBLIK INDONESIA

NOMOR INDUK BERUSAHA (NIB)  
9120204202965

### Lampiran KBLI

No.	Judul KBLI	Kode KBLI
1	KONSTRUKSI GEDUNG TEMPAT TINGGAL	41011
2	KONSTRUKSI GEDUNG PERKANTORAN	41012
3	KONSTRUKSI GEDUNG INDUSTRI	41013
4	KONSTRUKSI GEDUNG PERBELANJAAN	41014
5	KONSTRUKSI GEDUNG KESEHATAN	41015
6	KONSTRUKSI GEDUNG PENDIDIKAN	41016
7	KONSTRUKSI GEDUNG PENGINAPAN	41017
8	KONSTRUKSI GEDUNG TEMPAT HIBURAN DAN OLAHRAGA	41018
9	KONSTRUKSI GEDUNG LAINNYA	41019

Dengan ketentuan bahwa NIB tersebut hanya berlaku untuk Nama KBLI dan Kode KBLI yang tercantum dalam lampiran ini



# Izin Usaha Jasa Konstruksi



## PEMERINTAH REPUBLIK INDONESIA

### IZIN USAHA

#### (Izin Usaha Jasa Konstruksi)

Pemerintah Republik Indonesia c.q. Lembaga Pengelola dan Penyelenggara OSS berdasarkan ketentuan Pasal 32 ayat (1) Peraturan Pemerintah Nomor 24 Tahun 2018 tentang Pelayanan Perizinan Berusaha Terintegrasi Secara Elektronik, menerbitkan Izin Usaha berupa **Izin Usaha Jasa Konstruksi** kepada:

Nama Perusahaan : PT ADYAWINSA TELECOMMUNICATION & ELECTRICAL

Nomor Induk Berusaha : 9120204202965

Alamat Perusahaan : Jalan Raya Pegangsaan Dua Km. 2 Nomor 64, Rukun Tetangga 005, Rukun Warga 002, Kelurahan Pegangsaan Dua, Kecamatan Kelapa Gading, Kota Administrasi Jakarta Utara, Provinsi Daerah Khusus Ibukota Jakarta.

Nama KBLI : KONSTRUKSI JALAN RAYA, KONSTRUKSI BANGUNAN ELEKTRIKAL, KONSTRUKSI BANGUNAN PRASARANA SUMBER DAYA AIR, KONSTRUKSI JARINGAN ELEKTRIKAL DAN TELEKOMUNIKASI LAINNYA

Kode KBLI : 42111,42213,42911,42219

Lokasi Usaha

- Alamat : Jalan Pegangsaan Dua Km 2 No. 64
- Desa/Kelurahan : Pegangsaan Dua
- Kecamatan : Kelapa Gading
- Kabupaten/Kota : Kota Adm. Jakarta Utara
- Provinsi : DKI Jakarta

Izin Usaha Jasa Konstruksi **TELAH berlaku efektif.**

Izin Usaha ini berlaku selama perusahaan melakukan kegiatan operasional sesuai ketentuan perundangan-undangan.

Dikeluarkan tanggal : 28 September 2018



*Dokumen ini dikeluarkan dari Sistem OSS atas dasar data dari pelaku usaha. Kebenaran dan keabsahan*

# Izin Usaha Jasa Konstruksi



PEMERINTAH REPUBLIK INDONESIA

NOMOR INDUK BERUSAHA (NIB)  
9120204202965

## Lampiran KBLI

No.	Judul KBLI	Kode KBLI
1	INSTALASI LISTRIK	43211
2	INSTALASI TELEKOMUNIKASI	43212
3	INSTALASI ELEKTRONIKA	43217
4	INSTALASI SALURAN AIR (PLAMBING)	43221
5	INSTALASI MINYAK DAN GAS	43223
6	INSTALASI PENDINGIN DAN VENTILASI UDARA	43224
7	INSTALASI MEKANIKAL	43291
8	PEMASANGAN PONDASI DAN TIANG PANCANG	43901
9	PEMASANGAN KERANGKA BAJA	43904

Dengan ketentuan bahwa NIB tersebut hanya berlaku untuk Nama KBLI dan Kode KBLI yang tercantum dalam lampiran ini